# Making Money at Microstock

## What is "stock" photography?

• Stock photography is the supply of photographs licensed for specific uses.

#### "Microstock"

- Microstock means micro-payment
- Photographer portfolios are online
- Photographers must be accepted before becoming able to submit photos for sale
- Photos can be uploaded to multiple sites
- Uploaded photos are reviewed individually, and either accepted or rejected

## **Getting accepted**

- Most sites require you to register, then submit 10 photos for review
- Submit a VARIETY of your VERY BEST photos
- · Do NOT submit flowers or pets or mountains unless they are stupendously exceptional; uniqueness valued
- Do NOT submit photos with special effects, but DO make adjustments with your photo editing software that make your photo "pop" without overdoing it
- "Focus on a single, interesting subject. Consider subjects, concepts or places that are hard to shoot."
- Required: Perfect exposure, good composition, sharp focus (on the right spot), no distracting background, no noise (shoot at low ISO),
- Do a photo search on the site to see how high the standards are

### 8 Microstock sites

- 1. **Shutterstock** <a href="http://www.shutterstock.com/">http://www.shutterstock.com/</a>
  - Lowest payout/downloaded photo, but a good moneymaker because of volume
  - Great photographer forum; good learning tool
  - Now has 15 million images (1 million in 2006), so they have become increasingly picky
- 2. **Dreamstime** http://www.dreamstime.com
  - high payout per image
- 3. **iStock** <a href="http://www.istockphoto.com">http://www.istockphoto.com</a>
  - the original (began in 2002)
  - very fussy about what they accept
- 4. **Bigstock** http://www.bigstockphoto.com
  - easier photo acceptance than most, but getting harder; owned by Shutterstock
- 5. **Fotolia** <a href="http://us.fotolia.com">http://us.fotolia.com</a>
- 6. **123 Royalty Free** http://www.123rf.com
- 7. Canstock http://www.canstockphoto.com
  - wonderful key word helper; very slow sales
- 8. **Veer** http://www.veer.com
  - new; narrower focus; very picky
- 9. **SXC stock.chng** <u>http://www.sxc.hu/</u>
  - No \$\$; rejection of photos still possible; owned by iStock; lots of tutorials